

DORMER LABORATORIES INC.

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TO: All Cantharone Wart Remover Purchasers

Subject: Significant Price Increases on Dormer's Cantharone Regular and Plus Products

This is not the type of letter that the President of a company likes to write to the loyal and committed users of their products. However, Dormer is confronted with two concurrent market related matters that are impacting our product costs and perhaps our ability to continue supplying you with these two essential products. Specifically, we are faced with substantial GMP-related product manufacturing increases and dramatic increases in the market cost of Cantharidin.

Cantharone Regular and Cantharone Plus are licensed therapeutic products and are therefore required to be manufactured under Good Manufacturing Practices (GMP). Recent regulatory directives have resulted in these increased costs.

Cantharidin is the main Active Pharmaceutical Ingredient (API) in both Cantharone products. A combination of source interruption and market demand has resulted in the quadrupling of market prices from available sources.

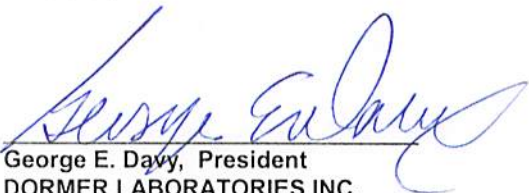
As a result, effective immediately, the price for Cantharone Regular will be \$79.95 (a 45.5% increase) and for Cantharone PLUS, \$89.95 (a 36.4% increase). These increases do not fully compensate for these new unexpected cost increases.

Dormer has always met, and will continue to meet, all regulatory requirements which has provided you with the reassurance of Cantharone's product quality and confidence in Cantharone's product efficacy.

We are all sensitive to the issue of drug product pricing and I felt that a clear explanation that supports this level of price increase was important and would indeed support your continuing Cantharone Regular and Cantharone PLUS purchases.

At Dormer we strive for exceptional customer service and look forward to continue being of service to you and your patients.

Sincerely



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